

# The BOARD BUDDY

October 18th, 2022

## WHAT'S HAPPENING?

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Oct 1 - 31 All Day

Chamber Scarecrow Contest

Oct 21st 12:30 PM

Aisle of Style Ribbon Cutting

Oct 28th 5-7PM

Cuba Schools Trunk or Treat

Nov 2nd 12:00PM

Chamber Meeting

Nov 8th All Day

Election Day

Dec 3rd 5PM

Christmas Parade

Dec 7th 12PM

Chamber Meeting

Dec 10th 6:30PM

Christmas Caravan

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*"A leader is one who knows  
the way, goes the way, and  
shows the way."*

*-John C. Maxwell*

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## THE POD SPOT

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Sales Gravy: Jeb Blount

How to Get Meetings With Hard to  
Reach Prospects

23 Minutes

This podcast episode shares the antics salespeople have gone through to get a big meeting, as well as some tips that could work for you, too.